

**EXAMINATION QUESTIONS FOR APPLICANTS TO DOCTORAL STUDIES IN THE
PROFILE OF THE GROUP OF THE EDUCATIONAL PROGRAM
8D04101 – «MANAGEMENT»**

QUESTIONS ON THE FIRST BLOCK

1. Management as a science and art, the main trends in the development of management.
{Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016
2. Entrepreneurship in the management system.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
3. Information as a subject of management activity and the basis of communication.
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
4. The main approaches that have made a significant contribution to the development of management science.
{Source}= Vesnin V.R. Fundamentals of management: textbook – Moscow: Prospect, 2013.
5. Systemic, process, functional, situational approaches, their characteristics and representatives.
{Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016
6. The balance of power in the practice of governance in Kazakhstan.
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
7. Communication barriers and ways to eliminate them in Kazakhstan
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
8. Influence through the participation (involvement) of employees in the management practice of Kazakhstan.
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
9. Information support of the control function on the example of Kazakhstani organizations.
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
10. Formulate the concept of an organizational structure and describe the types of organizational management structure.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
11. Methods of developing management solutions at enterprises in Kazakhstan.
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
12. The mechanism of formation and development of informal organizations..
{Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016
13. The model of a modern manager, the image of a modern manager in Kazakhstan..
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
14. Describe the factors of direct and indirect impact of the external environment of the organization.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.

15. Describe the main features and types of organizations.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015...
16. The main conclusions of procedural theories of motivation for management practice.
{Source}= Vesnin V.R. Fundamentals of management: textbook – Moscow: Prospect, 2013
17. Describe the main types of organizational conflicts.
{Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016
18. Describe the structural and interpersonal methods of conflict resolution.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
19. The path-goal approach by Mitchell and House.
{Source}= Vesnin V.R. Fundamentals of management: textbook – Moscow: Prospect, 2013
20. Formulate the concept of communication and describe the types of communication.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
21. List barriers in the development of communication in the organization.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
22. Describe ways to improve communication in the organization.
{Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016
23. Describe the function of management - planning.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
24. Describe the management function - organization
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
25. Explain the function of coordination and regulation.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
26. Explain the essence of the motivation function.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
27. Describe A. Maslow's theory of motivation.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
28. Describe the theory of motivation D. McClelland.
{Source}= Vesnin V.R. Fundamentals of management: textbook – Moscow: Prospect, 2013
29. Describe F. Herzberg's theory of motivation.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
30. Explain Vroom's expectancy theory and Adams' theory of fairness
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
31. Describe the Porter-Lawler theory of motivation.
{Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016
32. Explain control as a function of control.
{Source}= Vesnin V.R. Fundamentals of management: textbook – Moscow: Prospect, 2013
33. List the differences between a manager and a leader.

- {Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
34. Describe Lewin's leadership styles.
{Source}= Vesnin V.R. Fundamentals of management: textbook – Moscow: Prospect, 2013
35. Define the role of management science in society and organization.
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
36. Describe the concept of power and its types.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
37. Describe the role of corporate social responsibility.
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
38. Explain the essence of ethical behavior of a manager and business etiquette.
{Source}= Vesnin V.R. Fundamentals of management: textbook – Moscow: Prospect, 2013
39. Compare intuitive and rational problem solving.
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
40. Give a classification of management decisions.
{Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016
41. Hersey and Blanchard's Life cycle theory.
{Source}= Vesnin V.R. Fundamentals of management: textbook – Moscow: Prospect, 2013
42. Describe the features of the methods of collective problem solving.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
43. Give a classification of the system of organization plans.
{Source}= Vesnin V.R. Fundamentals of management: textbook – Moscow: Prospect, 2013
44. Reveal the essence of group dynamics in management
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
45. Expand the essence of managing an informal organization.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
46. Describe the types of behavior in groups and leadership.
{Source}= Vesnin V.R. Fundamentals of management: textbook – Moscow: Prospect, 2013
47. Expand the significance of groups and give a classification of groups.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
48. Explain the nature and causes of stress.
{Source}= Vesnin V.R. Fundamentals of management: textbook – Moscow: Prospect, 2013
49. Describe the nature and types of organizational change
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015
50. Factors influencing corporate culture
{Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016

QUESTIONS ON THE SECOND BLOCK

1. The main prerequisites for the emergence of strategic management in the context of the evolution of entrepreneurship and management.
{Source}= Dudin, M.N. Strategic management / M.N. Dudin, Shirokovskikh S.A. Lyasnikov N.V. - 2nd ed., ster.- Moscow: KNORUS, 2014
2. What are the main stages of the evolution of organizations and management systems
{Source}= Pierce, D. Strategic Management / J. Pierce, R. Robinson.- 12th ed.- St. Petersburg: St. Petersburg, 2013
3. The concept of strategic management
{Source}= Parakhina, V.N. Strategic management: an electronic textbook / V.N. Parakhina, L.S. Maksimenko, S.V. Panasenko.- Moscow: KnoRus, 2014.
4. The main stages of planning development in the company.
{Source}= Rodionova, V.N. Strategic management : a textbook / V.N. Rodionova.- Moscow: INFRA-M, 2017..
5. Explain the role of strategic and financial goals in the management of the company.
{Source}= Dudin, M.N. Strategic management / M.N. Dudin, Shirokovskikh S.A. Lyasnikov N.V. - 2nd ed., ster.- Moscow: KNORUS, 2014
6. Differences between long-term planning and strategic planning.
{Source}= Pierce, D. Strategic Management / J. Pierce, R. Robinson.- 12th ed.- St. Petersburg: St. Petersburg, 2013
7. Explain the need to develop a strategic vision and mission of the company..
{Source} = Parakhina, V.N. Strategic management: an electronic textbook / V.N. Parakhina, L.S. Maksimenko, S.V. Panasenko.- Moscow: KnoRus, 2014.
8. The "5P" strategy of G. Mintzberg.
{Source}= Rodionova, V.N. Strategic management : a textbook / V.N. Rodionova.- Moscow: INFRA-M, 2017.
9. Define the concept, essence and principles of strategic management
{Source}= Parakhina, V.N. Strategic management: an electronic textbook / V.N. Parakhina, L.S. Maksimenko, S.V. Panasenko.- Moscow: KnoRus, 2014.
10. What is the importance of a company's long-term orientation?
{Source}= Dudin, M.N. Strategic management / M.N. Dudin, Shirokovskikh S.A. Lyasnikov N.V. - 2nd ed., ster.- Moscow: KNORUS, 2014
11. The difference between a company's mission and a strategic vision.
{Source}= Pierce, D. Strategic Management / J. Pierce, R. Robinson.- 12th ed.- St. Petersburg: St. Petersburg, 2013
12. List the main requirements for the formulation of the company's mission
{Source}= Parakhina, V.N. Strategic management: an electronic textbook / V.N. Parakhina, L.S. Maksimenko, S.V. Panasenko.- Moscow: KnoRus, 2014
13. How does the presence or absence of a company's mission affect its activities?
{Source}= Rodionova, V.N. Strategic management : a textbook / V.N. Rodionova.- Moscow: INFRA-M, 2017.
14. Reveal the content of the main stages of the strategic process.
{Source}= Rodionova, V.N. Strategic management : a textbook / V.N. Rodionova.- Moscow: INFRA-M, 2017.
15. Using the SMART principle, formulate the basic requirements for the goals
{Source}= Dudin, M.N. Strategic management / M.N. Dudin, Shirokovskikh S.A. Lyasnikov N.V. - 2nd ed., ster.- Moscow: KNORUS, 2014
16. The relationship of strategic management with the activities of the functional divisions of the company..
{Source}= Pierce, D. Strategic Management / J. Pierce, R. Robinson.- 12th ed.- St. Petersburg: St. Petersburg, 2013

17. Differences between strategic decisions and other types of decisions.
 {Source}= Parakhina, V.N. Strategic management: an electronic textbook / V.N. Parakhina, L.S. Maksimenko, S.V. Panasenko.- Moscow: KnoRus, 2014
18. What types of strategic decisions do you know? Give examples of strategic decisions from the practice of Kazakhstani enterprises.
 {Source}= Rodionova, V.N. Strategic management : a textbook / V.N. Rodionova.- Moscow: INFRA-M, 2017.
19. Name the specifics of the strategic problems that the company's management needs to solve.
 {Source}= Pierce, D. Strategic Management / J. Pierce, R. Robinson.- 12th ed.- St. Petersburg: St. Petersburg, 2013
20. The main criteria for the allocation of strategic business units.
 {Source}= Dudin, M.N. Strategic management / M.N. Dudin, Shirokovskikh S.A. Lyasnikov N.V. - 2nd ed., ster.- Moscow: KNORUS, 2014
21. Justify the impact of the communication process on the effectiveness of management.
 {Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016
22. Analyze modern types of information technologies.
 {Source} = Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015
23. Justify the role of personnel policy in the activities of the enterprise.
 {Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
24. Compare marketing management and strategic management.
 {Source} = Pierce, D. Strategic Management / J. Pierce, R. Robinson.- 12th ed.- St. Petersburg: St. Petersburg, 2013
25. Analyze the conditions and factors of effective work of the manager.
 {Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015
26. Justify the need for social responsibility of business.
 {Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016.
27. Explain the nature of organizational change and its management, organizational development.
 {Source} = Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
28. Describe the problem situation and factors influencing it.
 {Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
29. Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
 {Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015
30. Analyze the internal variables of the organization: goals, objectives, structures, technologies, personnel (personnel)
 {Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
31. Give different interpretations of the concept of "Management" and explain their relationship.
 {Source} = Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015
32. Analyze design factors and distribution of authority in the organization.
 {Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016

33. Compare the concepts of management and management, what do you see as their identity and difference.
 {Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
34. Analyze the organizational forms of entrepreneurship.
 {Source} = Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016
35. Take a critical look at the planning of the creative process.
 {Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
36. Justify the preparation of the calendar schedule.
 {Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
37. Compare primary and secondary data.
 {Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
38. Justify qualitative research methods: essence and tasks.
 {Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
39. Analyze qualitative research methods.
 {Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
40. Determine the category of the group discussion (focus group).
 {Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
41. Compare individual in-depth and expert interviews.
 {Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
42. Analyze hall tests: essence and goals.
 {Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
43. Explain observation (registration): essence and types.
 {Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
44. Explain quantitative research methods: essence and tasks.
 {Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
45. Analyze the survey: essence, survey methods and varieties.
 {Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
46. The main differences between business strategies and company strategies. Can they match.
 {Source}= Rodionova, V.N. Strategic management : a textbook / V.N. Rodionova.- Moscow: INFRA-M, 2017.
47. Objectives of the company's strategy formation..
 {Source}= Dudin, M.N. Strategic management / M.N. Dudin, Shirokovskikh S.A. Lyasnikov N.V. - 2nd ed., ster.- Moscow: KNORUS, 2014
48. Ensuring the interconnection of strategies at different levels.
 {Source}= Dudin, M.N. Strategic management / M.N. Dudin, Shirokovskikh S.A. Lyasnikov N.V. - 2nd ed., ster.- Moscow: KNORUS, 2014
49. What is the result of the macro environment analysis? How are these results used in shaping the company's strategy?

{Source}= Rodionova, V.N. Strategic management : a textbook / V.N. Rodionova.- Moscow: INFRA-M, 2017."

50. Describe the external environment of Kazakhstani business in terms of economic and socio-cultural factors.

{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.

QUESTIONS ON THE THIRD BLOCK

1. The essence and definition of the concept of "change", the basics and definition of the concept of "change management".

{Source}= Reznik S.D. Change management. Workshop: business games, tests, specific situations: Textbook: INFRA-M, 2016.

2. Organizational changes: concepts, examples from the organization's activities. The reasons for the changes. Areas of organizational change: strategies, structure, technology, culture, people..

{Source}= Kozhevina O.V. Change Management: Textbook: INFRA-M, 2016

3. The nature of change: laws and patterns of development and change.

{Source}= Shermet M. A., Change Management. -M.: "Business" ANKH, 2013..

4. The driving factors of change in the modern world: the causes of change at the level of personality, at the level of organization and at the level of society

{Source}= Zhdanov D.A., Danilov I.N. Organizational evolution of corporations. - M.: "Business" ANKH, 2015.

5. Factors of the external environment of the enterprise and the influence of factors on the internal processes of the organization.

{Source}= Reznik S.D. Change management. Workshop: business games, tests, specific situations: Textbook: INFRA-M, 2016.

6. Theories and models of change: application, as well as advantages and disadvantages of theories.

{Source}= Kozhevina O.V. Change Management: Textbook: INFRA-M, 2016

7. Types of organizational changes (typology of changes).

{Source}= F. Kotler, R. Berger, N. Bickhoff. Strategic management according to Kotler. The best tricks and methods.

8. Evolutionary and revolutionary types of changes and their impact on the enterprise.

{Source}= Zhdanov D.A., Danilov I.N. Organizational evolution of corporations. - M.: "Business" ANKH, 2015.

9. Evaluate the analysis of the organization's operating environment: M. Porter's Five Forces Model
{Source}= F. Kotler, R. Berger, N. Bickhoff. Strategic management according to Kotler. The best tricks and methods.

10. Larry Greiner's model of organizational Change: the essence, features of the theory and disadvantages.

{Source}= Reznik S.D. Change management. Workshop: business games, tests, specific situations: Textbook: INFRA-M, 2016.

11. Find a solution when resisting strategic changes.

{Source}= Zhdanov D.A., Danilov I.N. Organizational evolution of corporations. - M.: "Business" ANKH, 2015

12. The essence and definition of Theory E and theory of organizational change.

{Source}= Reznik S.D. Change management. Workshop: business games, tests, specific situations: Textbook: INFRA-M, 2016

13. The business transformation model by F. Guiyar and J. Kelly: the essence, features of the theory and disadvantages..

{Source}= Reznik S.D. Change management. Workshop: business games, tests, specific situations: Textbook: INFRA-M, 2016

14. The life cycle of the organization, the problem and the essence of change

- {Source}= Zhdanov D.A., Danilov I.N. Organizational evolution of corporations. - M.: "Business" ANKH, 2015
15. Resistance to change: causes of resistance and reaction to change.
{Source}= Zhdanov D.A., Danilov I.N. Organizational evolution of corporations. - M.: "Business" ANKH, 2015
16. Resistance to change: causes of resistance and reaction to change.
{Source}= Kozhevina O.V. Change Management: Textbook: INFRA-M, 2016
17. Examples and criteria for successful changes in the organization.
{Source}= Reznik S.D. Change management. Workshop: business games, tests, specific situations: Textbook: INFRA-M, 2016.
18. Management technologies used in the process of change management.
{Source}= Kozhevina O.V. Change Management: Textbook: INFRA-M, 2016
19. Definition and essence of business process reengineering in an organization.
{Source}= Reznik S.D. Change management. Workshop: business games, tests, specific situations: Textbook: INFRA-M, 2016
20. Features of business process reengineering in an organization.
{Source}= Kozhevina O.V. Change Management: Textbook: INFRA-M, 2016
21. Develop guidelines for resolving conflicts in the organization.
{Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016
22. Construct and explain the diagram of the matrix control structure.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015..
23. Build and explain the diagram of the headquarters management structure
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015..
24. Suggest effective methods for improving the communication process in the organization.
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
25. Develop an example of an organization's anti-crisis program using a specific example.
{Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016
26. Assess the role of business planning.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015
27. Evaluate the results of the social activities of a particular company
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
28. Determine the types of conflicts in the organization.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015.
29. Determine the factors influencing the development of entrepreneurship and the management of a commercial organization.
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
30. Justify the role of strategic planning of the organization's activities.
{Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016.
31. Justify the role of tactical planning of the organization's activities.
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.

32. Compare Likert leadership styles that are human-centric.
{Source}= Mescon, M.H. Fundamentals of Management: 3rd edition / M.H. Mescon, M. Albert, F. , Khedouri.- Moscow: Williams, 2015
33. Identify organizational and personal stressors and stress management.
{Source}= Vihansky, O.S. Management: textbook / O.S. Vihansky, A.I. Naumov.- 6th ed.- Moscow: Master's Degree; Infra-M, 2016
34. Prove the need to move from the concept of subject unification to the concept of business process unification.
{Source}= Eliferov, V. G. Business processes: regulation and management
35. Review your due diligence procedures.
{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
36. Define analytical documents for market analysis.
{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
37. Prove that labor productivity is an important indicator of ensuring the effectiveness of the organization.
{Source}= Management. Theory and practice of Kazakhstan: a textbook / Call of authors/ed. Tulembayeva A.N. - 2nd ed., supplement.- Almaty: Igilik group, 2017.
38. Determine the relationship between management features and performance.
{Source}= Mescon M.H., Albert M., Hedouri F.: Fundamentals of Management.
39. Analyze the features of the scientific language and style of presentation.
{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
40. Decide what components the introduction should consist of.
{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
41. Give direction with the help of what methods to conduct research.
{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
42. How to determine the scientific novelty of a research work.
{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
43. Determine what parts the main part of the final qualifying work consists of.
{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
44. Find a solution to determine the order of registration of the main part of the work.
{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
45. Assess and list the necessary requirements for conclusions and proposals for work.
{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
46. Explain the design of a research report.
{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
47. Find a solution for choosing the structure of the study report.
{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".
48. Find a solution for choosing the content of a short written report.
{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguttina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".

49. Find a solution for choosing the stages of presentation of research results.

{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguytina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".

50. Assess the methodology and methodology for preparing and defending scientific papers.

{Source}= Zhaksybergenov A.G., Zhaksybergenov A.K., Zhanguytina G.O., Esaidar U.S., Kenzhebaeva Z.S. "Methodology and methods of scientific research".